

BANKING INDUSTRY TOTALS FOR 39 MEASURES

Amounts in Thousands (\$000)	Quarter Ending	03/31/2016	12/31/2015	09/30/2015	06/30/2015	03/31/2015	12/31/2014	09/30/2014	06/30/2014	03/31/2014	12/31/2013	09/30/2013	06/30/2013
	Data Release Date	05/28/2016	02/26/2016	11/27/2015	08/28/2015	05/30/2015	02/27/2015	11/28/2014	08/29/2014	05/30/2014	02/28/2014	11/30/2013	08/30/2013
1. Agricultural Loans †		\$168,842,649	\$171,506,666	\$167,215,029	\$163,076,600	\$155,568,451	\$160,700,990	\$154,758,440	\$149,825,306	\$143,157,673	\$148,297,489	\$144,197,969	\$139,842,924
2. Assets		\$16,293,436,109	\$15,967,864,254	\$15,800,130,823	\$15,753,304,719	\$15,778,062,990	\$15,553,622,162	\$15,349,170,302	\$15,164,597,678	\$14,900,886,719	\$14,722,784,413	\$14,596,229,554	\$14,409,229,944
3. Automobile Loans		\$421,826,781	\$414,813,099	\$408,388,862	\$397,637,127	\$389,639,264	\$385,154,836	\$379,521,346	\$370,530,556	\$359,637,164	\$353,417,452	\$346,503,468	\$335,875,042
4. Brokered Deposits		\$813,090,644	\$935,434,064	\$881,070,420	\$855,575,405	\$855,861,941	\$823,100,528	\$785,064,615	\$769,101,031	\$757,236,888	\$758,899,612	\$740,333,761	\$724,673,737
5. Commercial and Industrial Loans		\$1,913,332,092	\$1,841,634,238	\$1,802,148,564	\$1,798,068,466	\$1,748,841,009	\$1,715,391,142	\$1,668,929,229	\$1,664,127,598	\$1,614,329,017	\$1,599,127,738	\$1,571,812,110	\$1,563,227,096
6. Credit Card Loans		\$723,659,485	\$756,465,563	\$714,789,611	\$701,189,776	\$679,967,009	\$718,469,106	\$683,022,105	\$678,336,534	\$658,386,859	\$691,386,472	\$677,074,304	\$670,283,077
7. Commercial Letters of Credit		\$15,800,926	\$18,469,965	\$18,146,173	\$22,464,275	\$19,388,539	\$20,946,201	\$22,980,020	\$22,928,546	\$22,565,299	\$22,747,117	\$24,105,490	\$25,034,045
8. Commercial Real Estate Loans		\$1,896,947,631	\$1,856,026,168	\$1,801,446,661	\$1,750,779,975	\$1,713,063,217	\$1,683,994,409	\$1,650,201,509	\$1,630,509,155	\$697,039,358	\$692,251,501	\$679,527,788	\$673,921,548
9. Consumer Loans †		\$1,474,249,518	\$1,497,960,963	\$1,453,748,193	\$1,422,713,541	\$1,383,938,603	\$1,418,254,123	\$1,382,426,164	\$1,366,727,368	\$1,326,960,438	\$1,353,490,530	\$1,331,684,850	\$1,310,287,855
10. Construction and Land Development Loans		\$283,696,702	\$273,991,772	\$265,338,201	\$254,973,165	\$244,320,746	\$236,821,150	\$229,024,360	\$221,943,640	\$213,348,541	\$207,959,981	\$202,710,385	\$199,286,454
11. Deposits		\$12,429,477,924	\$12,189,839,313	\$11,990,436,697	\$11,932,439,515	\$11,958,284,462	\$11,763,884,572	\$11,596,583,843	\$11,490,258,770	\$11,317,788,512	\$11,192,031,783	\$11,028,211,986	\$10,780,493,191
12. Number of Full-time Employees		2,039,908	2,033,758	2,038,470	2,042,386	2,042,704	2,047,920	2,048,639	2,060,000	2,058,907	2,068,770	2,080,371	2,097,302
13. Excess Problem Loans †		\$65,099,361	\$61,609,081	\$63,979,431	\$67,434,855	\$71,860,163	\$80,554,028	\$90,596,116	\$99,596,501	\$106,195,768	\$108,168,249	\$114,342,535	\$120,680,171
14. Equity Capital		\$1,840,270,556	\$1,801,318,491	\$1,797,095,394	\$1,775,679,352	\$1,771,632,312	\$1,741,554,586	\$1,727,811,155	\$1,716,181,630	\$1,681,650,244	\$1,654,760,526	\$1,636,896,102	\$1,626,865,786
15. Farm Loans		\$91,223,024	\$90,008,596	\$88,056,259	\$86,733,709	\$84,023,132	\$83,102,684	\$81,792,541	\$80,194,587	\$78,185,302	\$77,657,215	\$76,202,600	\$74,764,292
16. Home Equity Loans		\$460,325,154	\$467,195,698	\$472,253,127	\$478,717,660	\$484,153,654	\$492,795,158	\$496,820,719	\$500,297,168	\$504,341,928	\$510,868,805	\$517,914,309	\$529,019,796
17. Leases		\$120,822,746	\$115,816,619	\$114,032,265	\$114,782,053	\$113,368,126	\$115,486,096	\$113,084,071	\$110,956,027	\$109,803,112	\$109,728,492	\$107,204,949	\$106,454,126
18. Loan Loss Reserve		\$120,686,487	\$118,582,271	\$118,582,318	\$119,666,110	\$121,072,274	\$122,640,343	\$125,260,327	\$128,205,869	\$132,326,355	\$135,899,854	\$142,578,393	\$149,048,488
19. Loans to Foreign Governments		\$9,797,614	\$9,530,084	\$8,997,762	\$9,962,065	\$8,106,857	\$5,413,356	\$5,442,529	\$5,826,102	\$5,623,539	\$5,684,885	\$4,747,951	\$4,570,345
20. Foreign Loans		\$606,764,561	\$597,953,403	\$603,519,835	\$612,165,807	\$595,742,876	\$593,444,065	\$613,947,075	\$644,178,369	\$629,544,824	\$616,212,832	\$624,897,389	\$596,713,600
21. Loans		\$8,939,156,507	\$8,839,538,495	\$8,642,291,529	\$8,546,972,927	\$8,362,073,858	\$8,309,462,923	\$8,160,111,448	\$8,109,339,557	\$7,930,881,059	\$7,892,920,656	\$7,802,031,525	\$7,732,376,180
22. Multifamily (5+) Residential Loans		\$351,143,572	\$342,871,974	\$329,085,520	\$315,155,656	\$303,897,206	\$295,633,127	\$287,312,827	\$280,056,345	\$270,214,904	\$260,785,758	\$250,135,817	\$242,021,232

† - Expanded Descriptions

- 1. Agricultural-Related Loans: Loans secured by Farmland + Loans to Finance Agricultural Production
- 9. Consumer Loans: Credit Card + Other Revolving Credit + Auto Loans + Other Single and Installment Loans
- 13. Excess Problem Loans: Problem Loans - Loan Loss Reserve

N.A. - NOT AVAILABLE

Above numbers do not reflect re-filed (amended) Call Reports after the above referenced Data Release Date.

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23. Municipal Loans		\$157,304,560	\$153,420,232	\$146,180,179	\$140,584,828	\$134,174,303	\$131,401,137	\$124,995,315	\$120,870,771	\$117,453,356	\$115,602,103	\$109,712,617	\$102,234,917
24. 1 to 4 Family Residential Loans		\$2,411,530,782	\$2,403,252,257	\$2,392,756,666	\$2,394,920,411	\$2,374,696,296	\$2,371,618,204	\$2,372,968,075	\$2,385,517,018	\$2,366,533,813	\$2,339,389,180	\$2,359,200,414	\$2,383,859,120
25. Other Consumer Loans †		\$671,058,904	\$664,094,337	\$668,979,515	\$653,002,953	\$638,597,803	\$634,909,532	\$636,501,249	\$626,371,106	\$609,074,435	\$602,765,587	\$595,525,988	\$580,793,523
26. Other Loans †		\$677,177,890	\$668,685,175	\$635,991,251	\$626,987,777	\$600,222,529	\$575,741,262	\$551,423,017	\$533,021,610	\$502,336,381	\$462,868,037	\$437,345,782	\$417,321,220
27. Personal Loans †		\$1,934,574,672	\$1,965,156,661	\$1,926,001,320	\$1,901,431,201	\$1,868,092,257	\$1,911,049,281	\$1,879,246,883	\$1,867,024,536	\$1,831,302,366	\$1,864,359,335	\$1,849,599,159	\$1,839,307,651
28. Problem Loans †		\$171,295,801	\$165,658,455	\$168,161,547	\$172,726,230	\$179,282,937	\$190,315,404	\$201,530,231	\$214,104,148	\$225,768,599	\$232,356,154	\$245,323,713	\$259,021,233
29. Quarterly Net Income		\$39,132,376	\$41,167,795	\$40,668,664	\$43,161,980	\$39,998,911	\$39,558,421	\$38,672,523	\$40,464,341	\$37,416,729	\$40,602,427	\$32,043,242	\$42,597,416
30. Real Estate Loans		\$4,399,701,437	\$4,349,287,021	\$4,282,259,586	\$4,232,434,095	\$4,171,782,645	\$4,138,715,297	\$4,104,962,125	\$4,096,220,760	\$4,048,865,459	\$4,031,947,524	\$4,014,041,207	\$4,008,138,119
31. Real Estate Owned		\$14,049,255	\$14,702,702	\$16,118,098	\$17,514,639	\$19,339,433	\$21,981,621	\$24,889,645	\$27,898,522	\$29,364,438	\$30,213,122	\$31,824,574	\$32,615,139
32. Small Business Agricultural Loans †		\$33,444,766	\$35,072,993	\$35,344,023	\$33,602,073	\$30,716,063	\$33,126,931	\$33,040,837	\$31,013,746	\$30,134,983	\$33,436,447	\$33,231,521	\$31,567,991
33. Small Business Loans (not Agricultural) †		\$325,668,350	\$321,848,192	\$314,297,478	\$314,251,977	\$308,434,899	\$304,993,656	\$300,930,749	\$300,332,262	\$294,335,588	\$290,331,793	\$287,335,114	\$291,431,790
34. Standby Letters of Credit		\$533,439,443	\$539,478,778	\$591,315,009	\$612,359,348	\$630,452,521	\$662,460,084	\$672,156,637	\$680,868,868	\$611,954,006	\$581,924,578	\$591,248,101	\$588,834,267
35. Securities		\$3,698,550,795	\$3,661,133,508	\$3,623,066,625	\$3,619,913,456	\$3,621,803,457	\$3,579,012,661	\$3,541,257,142	\$3,488,256,563	\$3,423,365,641	\$3,367,405,531	\$3,321,364,012	\$3,347,624,844
36. Tier 1 Capital		\$1,508,532,669	\$1,488,872,533	\$1,476,806,451	\$1,459,956,603	\$1,445,923,488	\$1,421,327,987	\$1,406,879,723	\$1,390,660,108	\$1,370,770,624	\$1,338,766,374	\$1,315,776,879	\$1,300,046,332
37. Tier 1 Leverage Capital		\$15,693,196,641	\$15,525,127,835	\$15,370,157,584	\$15,316,807,524	\$15,252,449,505	\$15,030,914,913	\$14,779,163,562	\$14,529,088,205	\$14,363,888,202	\$14,226,598,651	\$13,983,652,688	\$13,910,517,296
38. Total Risk-Based Capital		\$1,687,944,395	\$1,664,937,034	\$1,653,922,055	\$1,637,206,129	\$1,625,671,719	\$1,600,410,339	\$1,584,201,239	\$1,569,574,619	\$1,548,865,621	\$1,522,694,143	\$1,504,514,739	\$1,494,487,950
39. Uninsured Deposits		\$4,837,405,695	\$4,764,952,450	\$4,644,703,024	\$4,611,955,230	\$4,581,658,651	\$4,494,227,750	\$4,352,228,703	\$4,253,687,624	\$4,109,077,621	\$4,089,538,648	\$3,943,799,865	\$3,736,917,760

† - Expanded Descriptions

- 25. Other Consumer Loans: Auto Loans + Other Single and Installment Loans
- 26. Other Loans: Loans to Nondepositories + Loans for Purchasing or Carrying Securities + All Other Non-consumer Loans
- 27. Personal Loans: Home Equity + Credit Card + Auto + Other Revolving Credit + Other Single and Installment Loans
- 28. Problem Loans: 90 Days Past Due + Nonaccrual + Renegotiated and Restructured - Government Guarantees
- 32. Small Business Agriculture Loans: <=\$500,000
- 33. Small Business Loans - not Agricultural: <=\$500,000

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