

Top 100 Banks by Commercial Real Estate Loans

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| FDIC Cert | Institution Name | City | State | Quarter Ending 09/30/2014 | | Quarter Ending 06/30/2014 | | Quarter Ending 09/30/2013 | | Quarter Ending 09/30/2012 | |
|-----------|--------------------------|---------------|-------|------------------------------|------|------------------------------|------|------------------------------|------|------------------------------|------|
| | | | | Data Release Date 11/28/2014 | | Data Release Date 08/29/2014 | | Data Release Date 11/30/2013 | | Data Release Date 11/29/2012 | |
| | | | | (\$000) | Rank | (\$000) | Rank | (\$000) | Rank | (\$000) | Rank |
| 03511 | WELLS FARGO BANK NA | SIOUX FALLS | SD | 127,489,000 | 1 | 128,195,000 | 1 | 119,615,000 | 1 | 120,470,000 | 1 |
| 00628 | JPMORGAN CHASE BANK NA | COLUMBUS | OH | 80,440,000 | 2 | 79,064,000 | 2 | 74,274,000 | 2 | 68,566,000 | 2 |
| 03510 | BANK OF AMERICA NA | CHARLOTTE | NC | 62,562,000 | 3 | 65,014,000 | 3 | 63,311,000 | 3 | 58,220,500 | 3 |
| 06548 | U.S. BANK NATIONAL ASSOC | CINCINNATI | OH | 38,847,579 | 4 | 38,949,078 | 4 | 37,801,579 | 4 | 37,967,864 | 4 |
| 06384 | PNC BANK NATIONAL ASSOC | WILMINGTON | DE | 33,302,394 | 5 | 33,474,752 | 5 | 31,347,811 | 5 | 31,087,502 | 6 |
| 09846 | BRANCH BANKING AND TRU | WINSTON SALEM | NC | 29,758,320 | 6 | 29,759,730 | 6 | 29,949,922 | 6 | 31,642,461 | 5 |
| 16022 | NEW YORK COMMUNITY BAN | WESTBURY | NY | 28,668,596 | 7 | 28,340,178 | 7 | N.A. | N.A. | 24,765,764 | 8 |
| 00588 | MANUFACTURERS AND TRA | BUFFALO | NY | 26,815,216 | 8 | 26,253,961 | 8 | 26,220,450 | 7 | 24,826,925 | 7 |
| 04297 | CAPITAL ONE NATIONAL ASS | MCLEAN | VA | 23,270,528 | 9 | 22,264,383 | 9 | 20,848,055 | 9 | 19,435,678 | 10 |
| 18409 | TD BANK NATIONAL ASSOCI | WILMINGTON | DE | 22,024,999 | 10 | 22,020,719 | 10 | 22,230,376 | 8 | 22,138,602 | 9 |
| 07213 | CITIBANK NATIONAL ASSOCI | SIOUX FALLS | SD | 20,489,000 | 11 | 20,093,000 | 11 | 9,866,000 | 18 | 8,512,000 | 24 |
| 29950 | SANTANDER BANK N.A. | WILMINGTON | DE | 17,503,779 | 12 | 17,996,702 | 12 | 17,521,408 | 10 | 17,436,427 | 12 |
| 00867 | SUNTRUST BANK | ATLANTA | GA | 16,758,273 | 13 | 15,781,773 | 14 | 14,074,612 | 13 | 14,120,819 | 13 |
| 12368 | REGIONS BANK | BIRMINGHAM | AL | 15,543,039 | 14 | 16,067,286 | 13 | 16,656,518 | 11 | 19,209,586 | 11 |
| 22826 | MUFG UNION BANK NA | SAN FRANCISCO | CA | 15,315,902 | 15 | 15,073,150 | 15 | 14,518,919 | 12 | 9,334,704 | 20 |
| 57053 | SIGNATURE BANK | NEW YORK | NY | 12,551,849 | 16 | 11,806,313 | 16 | N.A. | N.A. | 6,780,944 | 30 |
| 27334 | PEOPLES UNITED BANK | BRIDGEPORT | CT | 11,726,169 | 17 | 11,631,569 | 17 | 10,641,902 | 16 | 9,186,420 | 22 |
| 03514 | BANK OF THE WEST | SAN FRANCISCO | CA | 11,665,500 | 18 | 11,439,596 | 18 | 10,744,007 | 14 | 9,267,298 | 21 |
| 19048 | COMPASS BANK | BIRMINGHAM | AL | 11,497,220 | 19 | 11,291,046 | 19 | 10,662,376 | 15 | 11,060,362 | 14 |
| 00873 | SYNOVUS BANK | COLUMBUS | GA | 10,911,605 | 20 | 10,682,554 | 20 | N.A. | N.A. | 10,681,264 | 16 |
| 00983 | COMERICA BANK | DALLAS | TX | 10,301,533 | 21 | 10,386,614 | 21 | 9,944,869 | 17 | 10,307,427 | 18 |
| 17534 | KEYBANK NATIONAL ASSOCI | CLEVELAND | OH | 9,913,950 | 22 | 9,095,149 | 25 | 9,084,230 | 20 | 8,953,802 | 23 |
| 06672 | FIFTH THIRD BANK | CINCINNATI | OH | 9,592,402 | 23 | 9,647,103 | 23 | 9,330,099 | 19 | 10,701,593 | 15 |
| 57890 | HSBC BANK USA NA | MC LEAN | VA | 9,553,361 | 24 | 9,712,860 | 22 | 8,784,517 | 21 | 8,013,620 | 26 |
| 59017 | FIRST REPUBLIC BANK | SAN FRANCISCO | CA | 9,219,209 | 25 | 8,738,716 | 26 | N.A. | N.A. | 5,925,840 | 33 |

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| 17266 | UMPQUA BANK | ROSEBURG | OR | 8,984,227 | 26 | 9,111,902 | 24 | N.A. | N.A. | 4,391,575 | 39 |
| 16571 | BMO HARRIS BANK NA | CHICAGO | IL | 8,401,898 | 27 | 8,380,856 | 27 | 8,060,367 | 23 | 10,549,353 | 17 |
| 31628 | EAST WEST BANK | PASADENA | CA | 8,264,106 | 28 | 8,148,200 | 28 | 6,914,416 | 25 | 6,826,437 | 29 |
| 06560 | THE HUNTINGTON NATIONAL | COLUMBUS | OH | 7,937,305 | 29 | 7,926,512 | 29 | 7,937,234 | 24 | 8,240,111 | 25 |
| 11063 | FIRST-CITIZENS B&TC | RALEIGH | NC | 7,759,325 | 30 | 7,719,865 | 31 | N.A. | N.A. | 7,215,583 | 27 |
| 16004 | FIRST NIAGARA BANK NA | BUFFALO | NY | 7,749,242 | 31 | 7,699,140 | 32 | N.A. | N.A. | 6,573,673 | 31 |
| 28892 | INVESTORS BANK | SHORT HILLS | NJ | 7,656,674 | 32 | 7,280,565 | 33 | N.A. | N.A. | 4,164,450 | 40 |
| 57957 | CITIZENS BANK NA | PROVIDENCE | RI | 7,651,975 | 33 | 7,785,382 | 30 | 8,328,474 | 22 | 9,698,758 | 19 |
| 02270 | ZIONS FIRST NATIONAL BAN | SALT LAKE CITY | UT | 6,177,690 | 34 | 6,467,471 | 34 | 6,644,625 | 26 | 7,011,554 | 28 |
| 32992 | MORGAN STANLEY BANK NA | SALT LAKE CITY | UT | 5,920,000 | 35 | 4,944,000 | 39 | N.A. | N.A. | 367,000 | N.A. |
| 09396 | VALLEY NATIONAL BANK | PASSAIC | NJ | 5,856,416 | 36 | 5,579,506 | 35 | N.A. | N.A. | 5,058,102 | 34 |
| 24045 | PACIFIC WESTERN BANK | LOS ANGELES | CA | 5,572,022 | 37 | 5,476,243 | 36 | N.A. | N.A. | 2,481,560 | 67 |
| 34968 | BANCO POPULAR DE PUERT | HATO REY | PR | 5,207,000 | 38 | 5,267,000 | 37 | 5,357,000 | 27 | 6,203,000 | 32 |
| 05296 | ASSOCIATED BANK NA | GREEN BAY | WI | 5,031,694 | 39 | 5,045,361 | 38 | N.A. | N.A. | 4,564,431 | 37 |
| 33306 | THE PRIVATEB&TC | CHICAGO | IL | 4,974,604 | 40 | 4,773,802 | 41 | N.A. | N.A. | 4,504,062 | 38 |
| 07579 | SUSQUEHANNA BANK | LITITZ | PA | 4,879,336 | 41 | 4,846,983 | 40 | N.A. | N.A. | 4,961,382 | 35 |
| 17281 | CITY NATIONAL BANK | BEVERLY HILLS | CA | 4,635,361 | 42 | 4,472,764 | 43 | 4,194,749 | 28 | 3,795,238 | 44 |
| 20852 | CALIFORNIA BANK & TRUST | SAN DIEGO | CA | 4,572,130 | 43 | 4,717,924 | 42 | N.A. | N.A. | 4,759,289 | 36 |
| 18503 | CATHAY BANK | LOS ANGELES | CA | 4,552,777 | 44 | 4,455,930 | 44 | 3,987,871 | 29 | 3,799,159 | 43 |
| 29805 | ASTORIA BANK | LONG ISLAND CITY | NY | 4,541,739 | 45 | 4,448,781 | 45 | N.A. | N.A. | 2,979,181 | 58 |
| 04214 | BOKF NATIONAL ASSOCIATI | TULSA | OK | 4,424,369 | 46 | 4,300,704 | 46 | 3,802,280 | 30 | 3,495,166 | 47 |
| 26610 | BBCN BANK | LOS ANGELES | CA | 4,374,450 | 47 | 4,252,510 | 47 | N.A. | N.A. | 3,084,129 | 56 |
| 12441 | WHITNEY BANK | GULFPORT | MS | 4,261,487 | 48 | 4,112,335 | 49 | N.A. | N.A. | 1,627,850 | N.A. |
| 11813 | BANCORPSOUTH BANK | TUPELO | MS | 4,244,888 | 49 | 4,179,596 | 48 | N.A. | N.A. | 3,871,832 | 42 |
| 57512 | WESTERN ALLIANCE BANK | PHOENIX | AZ | 4,217,137 | 50 | 4,088,270 | 50 | N.A. | N.A. | 1,108,690 | N.A. |

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| 16835 | PROSPERITY BANK | EL CAMPO | TX | 4,132,390 | 51 | 4,033,044 | 52 | N.A. | N.A. | 2,472,529 | 68 |
| 28100 | IBERIABANK | LAFAYETTE | LA | 4,058,950 | 52 | 4,060,938 | 51 | N.A. | N.A. | 3,289,328 | 49 |
| 16012 | DIME SVGS. BK OF WILLIAMS | BROOKLYN | NY | 3,977,423 | 53 | 3,898,846 | 53 | N.A. | N.A. | 3,234,652 | 50 |
| 58979 | BANKUNITED NATIONAL ASS | MIAMI LAKES | FL | 3,951,639 | 54 | 3,798,691 | 55 | N.A. | N.A. | 1,086,788 | N.A. |
| 05510 | FROST BANK | SAN ANTONIO | TX | 3,870,439 | 55 | 3,702,213 | 57 | N.A. | N.A. | 3,123,125 | 54 |
| 13675 | FIRSTMERIT BANK NA | AKRON | OH | 3,843,345 | 56 | 3,842,718 | 54 | N.A. | N.A. | 3,174,344 | 52 |
| 34383 | TEXAS CAPITAL BANK NA | DALLAS | TX | 3,840,876 | 57 | 3,609,371 | 58 | 3,018,186 | 33 | 2,273,833 | 76 |
| 00913 | THE NORTHERN TRUST COM | CHICAGO | IL | 3,781,644 | 58 | 3,798,307 | 56 | 3,578,116 | 31 | 3,784,308 | 45 |
| 00110 | BANK OF THE OZARKS | LITTLE ROCK | AR | 3,498,966 | 59 | 3,268,232 | 61 | N.A. | N.A. | 1,904,071 | 94 |
| 33124 | GOLDMAN SACHS BANK USA | NEW YORK | NY | 3,462,000 | 60 | 3,243,000 | 63 | 1,907,000 | 44 | 1,322,000 | N.A. |
| 12010 | THE PROVIDENT BANK | JERSEY CITY | NJ | 3,458,733 | 61 | 3,401,141 | 59 | N.A. | N.A. | 2,560,982 | 64 |
| 07888 | FIRST NB OF PENNSYLVANIA | GREENVILLE | PA | 3,455,365 | 62 | 3,247,489 | 62 | N.A. | N.A. | 2,394,610 | 70 |
| 18221 | WEBSTER BANK NA | WATERBURY | CT | 3,433,088 | 63 | 3,367,156 | 60 | 3,068,666 | 32 | 2,729,673 | 62 |
| 34444 | CUSTOMERS BANK | PHOENIXVILLE | PA | 3,288,313 | 64 | 2,803,091 | 76 | N.A. | N.A. | 618,770 | N.A. |
| 34775 | EVERBANK | JACKSONVILLE | FL | 3,250,808 | 65 | 3,150,453 | 66 | N.A. | N.A. | 1,115,444 | N.A. |
| 58978 | ONEWEST BANK NA | PASADENA | CA | 3,194,910 | 66 | 3,111,853 | 68 | N.A. | N.A. | 3,399,094 | 48 |
| 23364 | RABOBANK NATIONAL ASSO | ROSEVILLE | CA | 3,168,000 | 67 | 3,153,000 | 65 | N.A. | N.A. | 3,207,000 | 51 |
| 22858 | UNITED BANK | FAIRFAX | VA | 3,097,098 | 68 | 3,040,678 | 69 | N.A. | N.A. | 1,505,400 | N.A. |
| 30387 | FIRSTBANK PUERTO RICO | SANTURCE | PR | 3,095,629 | 69 | 3,165,531 | 64 | 2,251,639 | 41 | 3,624,702 | 46 |
| 16068 | APPLE BANK FOR SAVINGS | MANHASSET | NY | 3,085,891 | 70 | 3,129,623 | 67 | N.A. | N.A. | 1,938,802 | 90 |
| 57803 | ALLY BANK | MIDVALE | UT | 3,065,466 | 71 | 2,997,980 | 70 | N.A. | N.A. | 2,368,313 | 73 |
| 11241 | CENTENNIAL BANK | CONWAY | AR | 2,981,154 | 72 | 2,716,794 | 80 | N.A. | N.A. | 1,532,748 | N.A. |
| 33778 | GE CAPITAL BANK | SALT LAKE CITY | UT | 2,979,282 | 73 | 2,136,005 | N.A. | N.A. | N.A. | 1,095,924 | N.A. |
| 33806 | OPUS BANK | IRVINE | CA | 2,925,499 | 74 | 2,728,484 | 79 | N.A. | N.A. | 1,268,441 | N.A. |
| 07551 | FULTON BANK NATIONAL AS | LANCASTER | PA | 2,904,033 | 75 | 2,887,012 | 74 | N.A. | N.A. | 2,860,798 | 59 |

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| | | | | (\$000) | Rank | (\$000) | Rank | (\$000) | Rank | (\$000) | Rank |
| 34589 | UNION FIRST MARKET BANK | RICHMOND | VA | 2,894,116 | 76 | 2,931,500 | 73 | N.A. | N.A. | 1,651,751 | N.A. |
| 08728 | ARVEST BANK | FAYETTEVILLE | AR | 2,886,754 | 77 | 2,980,298 | 71 | N.A. | N.A. | 3,147,629 | 53 |
| 19629 | INTERNATIONAL BANK OF C | LAREDO | TX | 2,830,359 | 78 | 2,734,853 | 78 | N.A. | N.A. | 2,496,525 | 66 |
| 04063 | MIDFIRST BANK | OKLAHOMA CITY | OK | 2,786,771 | 79 | 2,831,852 | 75 | N.A. | N.A. | 2,636,338 | 63 |
| 04977 | FIRST TENNESSEE BANK NA | MEMPHIS | TN | 2,770,358 | 80 | 2,755,087 | 77 | 2,794,467 | 34 | 2,759,085 | 61 |
| 24107 | AMEGY BANK NATIONAL ASS | HOUSTON | TX | 2,635,770 | 81 | 2,488,855 | 85 | 2,276,686 | 40 | 2,086,229 | 82 |
| 04988 | TRUSTMARK NATIONAL BAN | JACKSON | MS | 2,619,296 | 82 | 2,588,445 | 81 | 2,530,451 | 37 | 2,039,093 | 85 |
| 21716 | CITIZENS BUSINESS BANK | ONTARIO | CA | 2,598,957 | 83 | 2,543,846 | 83 | N.A. | N.A. | 2,219,831 | 78 |
| 24998 | COMMERCE BANK | KANSAS CITY | MO | 2,551,889 | 84 | 2,583,000 | 82 | N.A. | N.A. | 2,421,314 | 69 |
| 58564 | FLUSHING BANK | FLUSHING | NY | 2,528,598 | 85 | 2,450,301 | 87 | N.A. | N.A. | N.A. | N.A. |
| 28330 | TCF NATIONAL BANK | SIOUX FALLS | SD | 2,510,733 | 86 | 2,497,331 | 84 | 2,720,852 | 35 | 3,082,900 | 57 |
| 17985 | FIRST HAWAIIAN BANK | HONOLULU | HI | 2,507,258 | 87 | 2,435,366 | 88 | 2,036,138 | 42 | 1,979,923 | 89 |
| 18714 | FIRSTBANK | LAKEWOOD | CO | 2,462,858 | 88 | 2,431,025 | 89 | N.A. | N.A. | 1,774,773 | 98 |
| 23301 | WILSHIRE BANK | LOS ANGELES | CA | 2,457,723 | 89 | 2,358,001 | 93 | N.A. | N.A. | 1,564,078 | N.A. |
| 15289 | GREAT WESTERN BANK | WATERTOWN | SD | 2,423,823 | 90 | 2,451,909 | 86 | N.A. | N.A. | 2,371,238 | 72 |
| 33826 | COLUMBIA STATE BANK | TACOMA | WA | 2,401,120 | 91 | 2,368,611 | 91 | N.A. | N.A. | 1,441,958 | N.A. |
| 09712 | ROCKLAND TRUST COMPAN | ROCKLAND | MA | 2,390,794 | 92 | 2,359,601 | 92 | N.A. | N.A. | 1,981,274 | 88 |
| 57282 | CITIZENS BANK OF PENNSYLA | PHILADELPHIA | PA | 2,386,025 | 93 | 2,429,981 | 90 | 2,345,779 | 38 | 2,167,083 | 79 |
| 34967 | BANCO POPULAR NORTH AM | NEW YORK | NY | 2,383,992 | 94 | 2,972,226 | 72 | N.A. | N.A. | 3,105,681 | 55 |
| 28866 | ORITANI BANK | TOWNSHIP OF WA | NJ | 2,377,850 | 95 | 2,331,205 | 95 | N.A. | N.A. | 1,934,406 | 91 |
| 24170 | HANMI BANK | LOS ANGELES | CA | 2,312,238 | 96 | 1,986,972 | N.A. | N.A. | N.A. | 1,603,960 | N.A. |
| 32178 | LUTHER BURBANK SAVINGS | SANTA ROSA | CA | 2,281,601 | 97 | 2,337,311 | 94 | N.A. | N.A. | 2,542,874 | 65 |
| 32773 | EASTERN BANK | BOSTON | MA | 2,258,047 | 98 | 2,211,706 | 97 | N.A. | N.A. | 1,618,874 | N.A. |
| 34742 | EAGLEBANK | BETHESDA | MD | 2,225,369 | 99 | 2,136,533 | N.A. | N.A. | N.A. | 1,487,676 | N.A. |
| 59049 | CAPITAL BANK NA | MIAMI | FL | 2,215,174 | 100 | 2,220,890 | 96 | N.A. | N.A. | 2,236,991 | 77 |

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