

CREDIT UNION INDUSTRY TOTALS FOR 24 MEASURES

Amounts in Thousands (\$000)	Quarter Ending	12/31/2013	09/30/2013	06/30/2013	03/31/2013	12/31/2012	09/30/2012	06/30/2012	03/31/2012	12/31/2011	09/30/2011	06/30/2011	03/31/2011
	Data Release Date	03/03/2014	12/02/2013	08/30/2013	05/31/2013	03/01/2013	12/05/2012	08/31/2012	06/01/2012	03/01/2012	12/02/2011	09/02/2011	06/03/2011
1. Agricultural Loans †		\$2,372,875	\$2,351,769	\$2,299,845	\$2,191,675	\$2,217,321	\$2,146,191	\$2,092,504	\$2,010,839	\$1,965,613	\$1,991,094	\$1,918,490	\$1,845,291
2. Assets		\$1,093,771,537	\$1,088,723,729	\$1,091,476,504	\$1,096,066,861	\$1,057,603,202	\$1,053,325,110	\$1,054,144,647	\$1,055,249,903	\$1,009,677,759	\$1,008,920,252	\$1,016,864,421	\$1,026,837,360
3. Automobile Loans		\$200,563,705	\$195,827,672	\$189,462,341	\$183,227,610	\$180,294,933	\$177,702,166	\$172,676,858	\$168,021,963	\$166,701,550	\$165,877,737	\$164,798,024	\$163,738,433
4. Brokered Deposits		\$22,042,215	\$22,208,474	\$22,561,903	\$22,339,060	\$21,734,905	\$21,153,159	\$20,577,618	\$18,473,961	\$17,752,433	\$17,085,214	\$16,756,939	\$16,804,855
5. Commercial and Industrial Loans		\$38,552,705	\$37,398,627	\$36,303,338	\$35,298,388	\$34,558,129	\$33,580,701	\$32,898,207	\$32,409,362	\$31,843,722	\$30,951,817	\$30,386,183	\$29,914,110
6. Credit Card Loans		\$43,047,914	\$41,144,931	\$40,007,144	\$39,036,135	\$39,953,315	\$38,246,520	\$37,329,694	\$36,554,419	\$37,808,786	\$36,239,023	\$35,641,531	\$34,906,783
7. Commercial Real Estate Loans		\$71,920,633	\$71,736,535	\$72,048,910	\$72,986,861	\$74,950,308	\$76,390,529	\$77,512,387	\$78,879,037	\$81,569,957	\$83,243,251	\$84,395,507	\$85,485,211
8. Consumer Loans †		\$243,611,619	\$236,972,604	\$229,469,485	\$222,263,745	\$220,248,248	\$215,948,687	\$210,006,552	\$204,576,382	\$204,510,336	\$202,116,759	\$200,439,555	\$198,645,216
9. Deposits		\$938,547,009	\$934,855,274	\$941,725,096	\$947,464,927	\$910,618,905	\$907,052,989	\$912,454,266	\$916,635,251	\$872,578,457	\$873,536,701	\$884,057,216	\$896,993,028
10. Number of Full-time Employees		239,192	237,342	236,405	233,954	232,723	230,791	229,433	226,739	225,454	224,254	225,030	224,112
11. Excess Problem Loans †		\$1,304,163	\$1,197,424	\$1,164,517	\$1,017,576	\$1,350,013	\$1,366,259	\$1,282,126	\$1,884,409	\$2,319,497	\$2,205,056	\$2,164,107	\$2,248,037
12. Equity Capital		\$113,799,867	\$111,783,650	\$110,514,026	\$110,931,540	\$109,062,304	\$107,310,647	\$104,621,841	\$102,189,735	\$100,255,330	\$99,339,281	\$97,459,720	\$94,143,525
13. Loan Loss Reserve		\$7,386,291	\$7,644,787	\$7,797,140	\$7,976,408	\$8,232,849	\$8,417,774	\$8,641,101	\$8,824,716	\$8,959,954	\$9,161,785	\$9,226,073	\$9,322,499
14. Loans		\$654,202,208	\$640,117,985	\$621,928,512	\$607,923,054	\$605,945,467	\$599,379,744	\$590,006,352	\$580,276,273	\$579,932,292	\$575,646,260	\$577,938,868	\$575,957,649
15. Other Consumer Loans †		\$29,521,285	\$28,487,961	\$27,394,961	\$26,479,158	\$27,073,888	\$26,369,658	\$25,563,135	\$24,920,808	\$25,824,160	\$25,302,653	\$24,790,699	\$24,484,156
16. Other Loans †		\$37,389,738	\$36,723,215	\$35,350,659	\$33,920,193	\$33,610,389	\$33,542,879	\$32,912,211	\$31,988,634	\$31,955,787	\$32,243,064	\$37,430,929	\$38,530,376
17. Personal Loans †		\$345,053,536	\$337,197,099	\$328,913,356	\$321,729,764	\$322,272,444	\$318,708,873	\$313,082,074	\$308,376,227	\$311,904,453	\$310,662,664	\$309,625,762	\$308,614,583
18. Problem Loans †		\$6,585,038	\$6,505,941	\$6,458,271	\$6,198,193	\$7,034,384	\$7,069,067	\$7,103,157	\$8,412,387	\$9,337,618	\$9,189,159	\$9,068,736	\$9,243,319

† - Expanded Descriptions

1. Agricultural-Related Loans: Loans secured by Farmland + Loans to Finance Agricultural Production

8. Consumer Loans: Credit Card + Auto Loans

11. Excess Problem Loans: Problem Loans - Loan Loss Reserve

15. Other Consumer Loans: All Other Non-Credit Card Unsecured Loans/Lines of Credit

16. Other Loans: Total Loans - (Unsecured Credit Card Loans + Other Unsecured Loans + Real Estate Owned)

17. Personal Loans: Unsecured Credit Card Loans + Other Unsecured Loans + Auto Loans + Other Real Estate Loans and Lines of Credit

18. Problem Loans: Loans That Are 2 Or More Months Delinquent

N.A. - NOT AVAILABLE

Above numbers do not reflect re-filed (amended) Call Reports after the above referenced Data Release Date.

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19. Quarterly Net Income		\$1,996,148	\$1,851,167	\$2,271,780	\$2,185,415	\$2,177,940	\$2,141,349	\$2,158,189	\$2,067,442	\$1,788,690	\$1,031,824	\$1,875,901	\$1,714,198
20. Real Estate Loans		\$343,679,567	\$337,934,205	\$329,713,407	\$325,259,958	\$325,012,942	\$323,518,520	\$321,524,455	\$318,790,449	\$317,642,009	\$315,983,783	\$315,277,685	\$314,297,900
21. Real Estate Owned		\$1,050,554	\$1,103,162	\$1,176,937	\$1,315,755	\$1,369,034	\$1,474,314	\$1,509,888	\$1,617,439	\$1,630,530	\$1,675,156	\$1,717,173	\$1,731,455
22. Standby Letters of Credit		\$0	\$0	\$0	\$621,234	\$508,632	\$552,008	\$531,975	\$516,455	\$496,546	\$465,733	\$395,636	\$388,890
23. Securities		\$182,778,438	\$188,524,701	\$193,450,465	\$188,282,084	\$179,316,009	\$182,581,133	\$183,665,723	\$179,032,001	\$163,179,721	\$160,228,106	\$157,352,374	\$154,003,376
24. Uninsured Deposits		\$60,312,586	\$59,523,565	\$41,916,991	\$41,856,918	\$39,959,706	\$37,716,285	\$36,158,461	\$35,583,557	\$33,836,931	\$32,705,787	\$31,659,119	\$31,562,062

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