

BANKING INDUSTRY TOTALS FOR 39 MEASURES

Amounts in Thousands (\$000)	Quarter Ending	12/31/2014	09/30/2014	06/30/2014	03/31/2014	12/31/2013	09/30/2013	06/30/2013	03/31/2013	12/31/2012	09/30/2012	06/30/2012	03/31/2012
	Data Release Date	02/27/2015	11/28/2014	08/29/2014	05/30/2014	02/28/2014	11/30/2013	08/30/2013	05/31/2013	02/28/2013	11/29/2012	08/30/2012	06/01/2012
1. Agricultural Loans †		\$160,700,990	\$154,758,440	\$149,825,306	\$143,157,673	\$148,297,489	\$144,197,969	\$139,842,924	\$133,350,217	\$141,110,399	\$137,009,115	\$134,668,088	\$127,756,364
2. Assets		\$15,553,622,162	\$15,349,170,302	\$15,164,597,678	\$14,900,886,719	\$14,722,784,413	\$14,596,229,554	\$14,409,229,944	\$14,424,113,976	\$14,448,932,344	\$14,221,503,410	\$14,028,063,149	\$13,926,000,959
3. Automobile Loans		\$385,154,836	\$379,521,346	\$370,530,556	\$359,637,164	\$353,417,452	\$346,503,468	\$335,875,042	\$325,421,537	\$319,779,246	\$316,063,144	\$308,692,656	\$304,372,951
4. Brokered Deposits		\$823,100,528	\$785,064,615	\$769,101,031	\$757,236,888	\$758,899,612	\$740,333,761	\$724,673,737	\$705,333,850	\$703,266,837	\$662,182,508	\$649,092,060	\$636,563,689
5. Commercial and Industrial Loans		\$1,715,391,142	\$1,668,929,229	\$1,664,127,598	\$1,614,329,017	\$1,599,127,738	\$1,571,812,110	\$1,563,227,096	\$1,533,115,887	\$1,508,312,781	\$1,454,823,790	\$1,423,104,320	\$1,374,023,379
6. Credit Card Loans		\$718,469,106	\$683,022,105	\$678,336,534	\$658,386,859	\$691,386,472	\$677,074,304	\$670,283,077	\$660,218,213	\$696,078,842	\$667,864,737	\$664,260,700	\$649,568,875
7. Commercial Letters of Credit		\$20,946,201	\$22,980,020	\$22,928,546	\$22,565,299	\$22,747,117	\$24,105,490	\$25,034,045	\$23,693,137	\$23,420,667	\$24,439,176	\$26,802,099	\$26,123,230
8. Commercial Real Estate Loans		\$1,683,994,409	\$1,650,201,509	\$1,630,509,155	\$697,039,358	\$692,251,501	\$679,527,788	\$673,921,548	\$1,510,606,754	\$1,510,454,033	\$1,496,213,973	\$1,500,322,979	\$1,506,275,238
9. Consumer Loans †		\$1,418,254,123	\$1,382,426,164	\$1,366,727,368	\$1,326,960,438	\$1,353,490,530	\$1,331,684,850	\$1,310,287,855	\$1,291,630,168	\$1,327,623,853	\$1,295,124,331	\$1,282,008,442	\$1,266,321,491
10. Construction and Land Development Loans		\$236,821,150	\$229,024,360	\$221,943,640	\$213,348,541	\$207,959,981	\$202,710,385	\$199,286,454	\$201,588,031	\$203,854,186	\$210,431,208	\$217,398,603	\$228,346,484
11. Deposits		\$11,763,884,572	\$11,596,583,843	\$11,490,258,770	\$11,317,788,512	\$11,192,031,783	\$11,028,211,986	\$10,780,493,191	\$10,819,216,667	\$10,817,352,675	\$10,504,236,341	\$10,322,527,441	\$10,260,925,812
12. Number of Full-time Employees		2,047,920	2,048,639	2,060,000	2,058,907	2,068,770	2,080,371	2,097,302	2,102,837	2,109,942	2,105,833	2,108,155	2,102,231
13. Excess Problem Loans †		\$80,554,028	\$90,596,116	\$99,596,501	\$106,195,768	\$108,168,249	\$114,342,535	\$120,680,171	\$131,977,883	\$131,605,742	\$136,474,094	\$129,144,720	\$153,006,936
14. Equity Capital		\$1,741,554,586	\$1,727,811,155	\$1,716,181,630	\$1,681,650,244	\$1,654,760,526	\$1,636,896,102	\$1,626,865,786	\$1,641,295,916	\$1,627,718,980	\$1,636,421,580	\$1,604,858,345	\$1,587,592,784
15. Farm Loans		\$83,102,684	\$81,792,541	\$80,194,587	\$78,185,302	\$77,657,215	\$76,202,600	\$74,764,292	\$73,516,093	\$74,046,439	\$71,561,020	\$70,660,245	\$69,485,477
16. Home Equity Loans		\$492,795,158	\$496,820,719	\$500,297,168	\$504,341,928	\$510,868,805	\$517,914,309	\$529,019,796	\$538,426,487	\$554,453,145	\$567,296,306	\$580,218,445	\$590,319,321
17. Leases		\$115,486,096	\$113,084,071	\$110,956,027	\$109,803,112	\$109,728,492	\$107,204,949	\$106,454,126	\$104,636,451	\$105,201,842	\$102,979,569	\$102,068,835	\$101,550,017
18. Loan Loss Reserve		\$122,640,343	\$125,260,327	\$128,205,869	\$132,326,355	\$135,899,854	\$142,578,393	\$149,048,488	\$155,473,005	\$162,098,649	\$166,981,503	\$176,508,700	\$183,139,501
19. Loans to Foreign Governments		\$5,413,356	\$5,442,529	\$5,826,102	\$5,623,539	\$5,684,885	\$4,747,951	\$4,570,345	\$3,885,283	\$2,832,417	\$2,418,428	\$3,057,848	\$3,067,502
20. Foreign Loans		\$593,444,065	\$613,947,075	\$644,178,369	\$629,544,824	\$616,212,832	\$624,897,389	\$596,713,600	\$598,221,452	\$570,076,302	\$568,701,286	\$556,151,797	\$543,153,669
21. Loans		\$8,309,462,923	\$8,160,111,448	\$8,109,339,557	\$7,930,881,059	\$7,892,920,656	\$7,802,031,525	\$7,732,376,180	\$7,658,931,926	\$7,695,789,057	\$7,577,611,275	\$7,512,833,401	\$7,410,863,565
22. Multifamily (5+) Residential Loans		\$295,633,127	\$287,312,827	\$280,056,345	\$270,214,904	\$260,785,758	\$250,135,817	\$242,021,232	\$236,751,317	\$234,036,458	\$227,789,299	\$224,536,721	\$220,928,633

† - Expanded Descriptions

- 1. Agricultural-Related Loans: Loans secured by Farmland + Loans to Finance Agricultural Production
- 9. Consumer Loans: Credit Card + Other Revolving Credit + Auto Loans + Other Single and Installment Loans
- 13. Excess Problem Loans: Problem Loans - Loan Loss Reserve

N.A. - NOT AVAILABLE

Above numbers do not reflect re-filed (amended) Call Reports after the above referenced Data Release Date.

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23. Municipal Loans		\$131,401,137	\$124,995,315	\$120,870,771	\$117,453,356	\$115,602,103	\$109,712,617	\$102,234,917	\$98,389,142	\$96,452,456	\$92,156,081	\$82,315,673	\$80,197,775
24. 1 to 4 Family Residential Loans		\$2,371,618,204	\$2,372,968,075	\$2,385,517,018	\$2,366,533,813	\$2,339,389,180	\$2,359,200,414	\$2,383,859,120	\$2,415,766,964	\$2,450,037,135	\$2,456,865,300	\$2,455,559,135	\$2,449,116,493
25. Other Consumer Loans †		\$634,909,532	\$636,501,249	\$626,371,106	\$609,074,435	\$602,765,587	\$595,525,988	\$580,793,523	\$570,987,576	\$570,059,658	\$567,431,185	\$558,614,003	\$558,869,809
26. Other Loans †		\$575,741,262	\$551,423,017	\$533,021,610	\$502,336,381	\$462,868,037	\$437,345,782	\$417,321,220	\$391,660,328	\$393,825,693	\$374,353,965	\$362,887,853	\$336,429,027
27. Personal Loans †		\$1,911,049,281	\$1,879,246,883	\$1,867,024,536	\$1,831,302,366	\$1,864,359,335	\$1,849,599,159	\$1,839,307,651	\$1,595,476,033	\$1,638,619,192	\$1,632,417,324	\$1,638,192,033	\$1,638,269,374
28. Problem Loans †		\$190,315,404	\$201,530,231	\$214,104,148	\$225,768,599	\$232,356,154	\$245,323,713	\$259,021,233	\$277,657,139	\$284,798,928	\$295,380,621	\$297,989,064	\$329,440,608
29. Quarterly Net Income		\$39,558,421	\$38,672,523	\$40,464,341	\$37,416,729	\$40,602,427	\$32,043,242	\$42,597,416	\$40,490,577	\$34,998,010	\$37,684,339	\$33,155,389	\$35,535,054
30. Real Estate Loans		\$4,138,715,297	\$4,104,962,125	\$4,096,220,760	\$4,048,865,459	\$4,031,947,524	\$4,014,041,207	\$4,008,138,119	\$4,058,659,978	\$4,094,681,108	\$4,087,076,494	\$4,086,565,226	\$4,086,261,571
31. Real Estate Owned		\$21,981,621	\$24,889,645	\$27,898,522	\$29,364,438	\$30,213,122	\$31,824,574	\$32,615,139	\$35,883,850	\$38,508,556	\$41,044,047	\$41,762,005	\$44,801,483
32. Small Business Agricultural Loans †		\$33,126,931	\$33,040,837	\$31,013,746	\$30,134,983	\$33,436,447	\$33,231,521	\$31,567,991	\$28,378,338	\$32,257,200	\$32,700,071	\$30,136,831	\$27,467,580
33. Small Business Loans (not Agricultural) †		\$304,993,656	\$300,930,749	\$300,332,262	\$294,335,588	\$290,331,793	\$287,335,114	\$291,431,790	\$288,175,872	\$286,580,193	\$281,669,022	\$283,069,252	\$282,345,545
34. Standby Letters of Credit		\$662,460,084	\$672,156,637	\$680,868,868	\$611,954,006	\$581,924,578	\$591,248,101	\$588,834,267	\$596,687,861	\$605,349,082	\$630,965,074	\$508,080,450	\$517,432,695
35. Securities		\$3,579,012,661	\$3,541,257,142	\$3,488,256,563	\$3,423,365,641	\$3,367,405,531	\$3,321,364,012	\$3,347,624,844	\$3,457,856,472	\$3,462,474,096	\$3,416,945,011	\$3,315,757,816	\$3,351,434,735
36. Tier 1 Capital		\$1,421,327,987	\$1,406,879,723	\$1,390,660,108	\$1,370,770,624	\$1,338,766,374	\$1,315,776,879	\$1,300,046,332	\$1,282,979,435	\$1,262,609,855	\$1,264,991,723	\$1,245,121,925	\$1,234,209,971
37. Tier 1 Leverage Capital		\$15,030,914,913	\$14,779,163,562	\$14,529,088,205	\$14,363,888,202	\$14,226,598,651	\$13,983,652,688	\$13,910,517,296	\$13,845,781,400	\$13,804,182,330	\$13,628,972,280	\$13,477,624,676	\$13,409,909,181
38. Total Risk-Based Capital		\$1,600,410,339	\$1,584,201,239	\$1,569,574,619	\$1,548,865,621	\$1,522,694,143	\$1,504,514,739	\$1,494,487,950	\$1,479,481,449	\$1,458,590,082	\$1,454,878,050	\$1,440,777,378	\$1,442,562,268
39. Uninsured Deposits		\$4,494,227,750	\$4,352,228,703	\$4,253,687,624	\$4,109,077,621	\$4,089,538,648	\$3,943,799,865	\$3,736,917,760	\$3,724,112,941	\$3,809,813,736	\$3,495,783,985	\$3,341,145,980	\$3,240,058,449

† - Expanded Descriptions

- 25. Other Consumer Loans: Auto Loans + Other Single and Installment Loans
- 26. Other Loans: Loans to Nondepositories + Loans for Purchasing or Carrying Securities + All Other Non-consumer Loans
- 27. Personal Loans: Home Equity + Credit Card + Auto + Other Revolving Credit + Other Single and Installment Loans
- 28. Problem Loans: 90 Days Past Due + Nonaccrual + Renegotiated and Restructured - Government Guarantees
- 32. Small Business Agriculture Loans: <=\$500,000
- 33. Small Business Loans - not Agricultural: <=\$500,000

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