

CREDIT UNION INDUSTRY TOTALS FOR 24 MEASURES

Amounts in Thousands (\$000)	Quarter Ending	12/31/2015	09/30/2015	06/30/2015	03/31/2015	12/31/2014	09/30/2014	06/30/2014	03/31/2014	12/31/2013	09/30/2013	06/30/2013	03/31/2013
	Data Release Date	03/03/2016	12/04/2015	09/03/2015	06/02/2015	03/02/2015	12/04/2014	09/02/2014	06/03/2014	03/03/2014	12/02/2013	08/30/2013	05/31/2013
1. Agricultural Loans †		\$2,972,116	\$2,920,685	\$2,722,131	\$2,656,292	\$2,632,795	\$2,575,570	\$2,518,215	\$2,423,785	\$2,372,875	\$2,351,769	\$2,299,845	\$2,191,675
2. Assets		\$1,240,287,174	\$1,213,569,438	\$1,201,816,024	\$1,194,968,085	\$1,154,337,697	\$1,139,189,000	\$1,136,446,776	\$1,134,775,802	\$1,093,771,537	\$1,088,723,729	\$1,091,476,504	\$1,096,066,861
3. Automobile Loans		\$264,535,139	\$257,923,885	\$248,060,927	\$238,755,658	\$232,126,754	\$224,701,041	\$214,925,331	\$205,519,135	\$200,563,705	\$195,827,672	\$189,462,341	\$183,227,610
4. Brokered Deposits		\$23,342,190	\$23,224,408	\$22,830,732	\$22,556,712	\$22,420,959	\$22,556,838	\$22,679,103	\$22,490,097	\$22,042,215	\$22,208,474	\$22,561,903	\$22,339,060
5. Commercial and Industrial Loans		\$49,993,180	\$47,957,145	\$46,316,741	\$44,957,063	\$44,020,020	\$42,733,092	\$41,125,899	\$39,759,188	\$38,552,705	\$37,398,627	\$36,303,338	\$35,298,388
6. Credit Card Loans		\$49,296,039	\$47,451,729	\$46,305,457	\$45,186,343	\$46,446,680	\$44,541,950	\$43,364,080	\$41,970,643	\$43,047,914	\$41,144,931	\$40,007,144	\$39,036,135
7. Commercial Real Estate Loans		\$75,396,388	\$74,396,139	\$73,124,838	\$72,470,775	\$72,871,219	\$72,361,599	\$71,480,742	\$70,715,892	\$71,920,633	\$71,736,535	\$72,048,910	\$72,986,861
8. Consumer Loans †		\$313,831,178	\$305,375,614	\$294,366,385	\$283,942,001	\$278,573,434	\$269,242,991	\$258,289,411	\$247,489,778	\$243,611,619	\$236,972,604	\$229,469,485	\$222,263,745
9. Deposits		\$1,048,067,097	\$1,020,792,574	\$1,016,383,209	\$1,017,172,120	\$979,094,728	\$966,627,198	\$969,949,709	\$976,499,191	\$938,547,009	\$934,855,274	\$941,725,096	\$947,464,927
10. Number of Full-time Employees		257,213	254,655	252,323	249,111	246,812	244,634	242,808	240,829	239,192	237,342	236,405	233,954
11. Excess Problem Loans †		\$1,271,766	\$1,193,830	\$982,760	\$700,868	\$1,239,548	\$1,181,484	\$1,048,367	\$830,861	\$1,304,163	\$1,197,424	\$1,164,517	\$1,017,576
12. Equity Capital		\$131,450,563	\$131,008,864	\$128,364,301	\$126,898,502	\$124,045,910	\$122,034,932	\$120,126,030	\$116,775,417	\$113,799,867	\$111,783,650	\$110,514,026	\$110,931,540
13. Loan Loss Reserve		\$7,407,275	\$7,207,156	\$7,053,726	\$7,013,939	\$7,028,610	\$7,083,341	\$7,132,031	\$7,236,875	\$7,386,291	\$7,644,787	\$7,797,140	\$7,976,408
14. Loans		\$797,600,794	\$780,205,902	\$755,549,553	\$731,327,237	\$722,010,501	\$704,774,454	\$682,814,274	\$661,211,576	\$654,202,208	\$640,117,985	\$621,928,512	\$607,923,054
15. Other Consumer Loans †		\$35,233,825	\$34,351,673	\$33,095,189	\$31,880,921	\$32,480,229	\$31,370,107	\$30,161,158	\$28,915,360	\$29,521,285	\$28,487,961	\$27,394,961	\$26,479,158
16. Other Loans †		\$46,230,482	\$45,998,671	\$44,378,169	\$41,770,246	\$41,607,525	\$41,146,559	\$39,569,273	\$37,430,806	\$37,389,738	\$36,723,215	\$35,350,659	\$33,920,193
17. Personal Loans †		\$424,461,391	\$414,123,426	\$400,586,412	\$388,293,698	\$383,924,882	\$372,974,697	\$359,931,311	\$347,121,030	\$345,053,536	\$337,197,099	\$328,913,356	\$321,729,764
18. Problem Loans †		\$6,468,043	\$6,068,279	\$5,605,521	\$5,012,468	\$6,133,686	\$6,014,294	\$5,828,916	\$5,360,989	\$6,585,038	\$6,505,941	\$6,458,271	\$6,198,193

† - Expanded Descriptions

- 1. Agricultural-Related Loans: Loans secured by Farmland + Loans to Finance Agricultural Production
- 8. Consumer Loans: Credit Card + Auto Loans
- 11. Excess Problem Loans: Problem Loans - Loan Loss Reserve
- 15. Other Consumer Loans: All Other Non-Credit Card Unsecured Loans/Lines of Credit
- 16. Other Loans: Total Loans - (Unsecured Credit Card Loans + Other Unsecured Loans + Real Estate Owned)
- 17. Personal Loans: Unsecured Credit Card Loans + Other Unsecured Loans + Auto Loans + Other Real Estate Loans and Lines of Credit
- 18. Problem Loans: Loans That Are 2 Or More Months Delinquent

N.A. - NOT AVAILABLE

Above numbers do not reflect re-filed (amended) Call Reports after the above referenced Data Release Date.

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19. Quarterly Net Income		\$1,959,443	\$2,292,697	\$2,436,583	\$2,255,868	\$2,052,514	\$2,398,671	\$2,338,804	\$2,129,795	\$1,996,148	\$1,851,167	\$2,271,780	\$2,185,415
20. Real Estate Loans		\$402,305,308	\$394,479,944	\$383,709,811	\$373,734,067	\$369,349,312	\$363,014,797	\$354,794,432	\$347,375,632	\$343,679,567	\$337,934,205	\$329,713,407	\$325,259,958
21. Real Estate Owned		\$714,471	\$760,135	\$804,063	\$862,297	\$899,990	\$950,643	\$975,665	\$1,041,754	\$1,050,554	\$1,103,162	\$1,176,937	\$1,315,755
22. Standby Letters of Credit		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$621,234
23. Securities		\$182,793,276	\$177,952,549	\$184,047,830	\$186,150,913	\$179,106,055	\$187,951,123	\$188,732,703	\$188,709,524	\$182,778,438	\$188,524,701	\$193,450,465	\$188,282,084
24. Uninsured Deposits		\$73,657,977	\$68,143,458	\$67,359,389	\$70,022,984	\$63,759,689	\$61,574,888	\$62,019,344	\$66,720,950	\$60,312,586	\$59,523,565	\$41,916,991	\$41,856,918

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